1. Managed [Number]-strong team of sales personnel.
2. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
3. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
4. Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions.
5. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
6. Negotiated vehicle prices and secure financing for customers.
7. Grew monthly revenue by $[Amount].
8. Directed team of [Number] sales personnel in high-volume settings.
9. Responded to customer enquiries via telephone and email.
10. Reviewed vehicles before final delivery to validate for completed tasks such as installed add-ons and damage corrections.
11. Oversaw sales team generating $[Amount] in monthly sales.
12. Increased overall quality of used inventory through effective trade-in and auctioning policies.
13. Negotiated purchase prices and explained sales, warranty and optional products.
14. Completed sales contracts, purchase documentation, registration paperwork and dealership records.
15. Contacted associated dealerships to locate desired vehicles meeting customer specifications.
16. Generated consistent referrals and repeat business by providing exceptionally knowledgeable and friendly service.
17. Improved customer satisfaction [Number]% through implementation of strategic improvements.
18. Resolved customer concerns regarding loan financing and warranties.
19. Exceeded sales quotas by [Number]% or more.
20. Saved more than $[Amount] per year by eliminating [Type of waste].